

FRAPA business CUP

FRAPA logo graphic: A stylized blue wave or sail shape composed of several curved segments, positioned between the 'FRAPA' and 'business CUP' text.

THE BIGGEST BUSINESS REGATTA ON THE ADRIATIC



YCF Frapa FRAPA BUSINESS CUP 2017

OCTOBER 22nd – 26th, 2017 | DALMATIAN COAST | ROGOZNICA

Dear yachtsmen / yachtswomen,

It is with great pleasure that Yacht Club Frapa (YCF) is once again organizing one of the most successful regattas this side of the Adriatic Sea – the Business Cup.

After years of absence, characterised by the worldwide economic crisis, YCF has decided to set sail again. The regatta will be held from October 22nd – 26th, 2017, in the waters in front of Marina Frapa in Rogoznica. Frapa Business Cup is an international regatta held to the highest standards. Our aim is to continue with linking numerous business partners.

This regatta is a nautical, business and personal delight for its participants. It will be accompanied by a rich entertainment program.

We wish to create a positive climate to promote new and expand existing business relationships, all in a casual atmosphere.

We are at your disposal for any further questions

businesscup@marinafrapa.hr
00385 22 55 99 00
www.frapabusinesscup.hr



Advertising models for sponsors and participants

The regatta offers a wonderful advertising opportunity to every sponsor and participant. You can choose between the following advertising packages.

MAIN SPONSOR

Yacht club Frapa as the organiser of the regatta secures:

1. Name of sponsor
2. Logo on the starting numbers
3. Organisation of a sponsor-evening within the scope of the regatta
4. Logo on all flags of the regatta
5. Central place on all advertising materials including:
 - the main banner of the regatta in marina Frapa
 - all TV and radio broadcasts
 - the magazines Yacht and Boote
 - the boat banner (costs of manufacture of the banner to be carried by the sponsor)
 - the right front side of the official t-shirts of skippers and other regatta officials (referees)
 - the official advertising banner
 - all posters
6. Ad on the regatta-closing DVD
7. DVD with various types of advertising materials
8. Visit card wall

REGATTA-SPONSOR

Yacht club Frapa as the organiser of the regatta secures:

1. Accompanying position on all advertising materials including:
 - the main banner of the regatta in marina Frapa
 - all TV and radio broadcasts
 - the magazines Yacht and Boote
 - the boat banner (costs of manufacture of the banner to be carried by the sponsor)
 - the right front side of the official t-shirts of skippers and other regatta officials (referees)
 - the official advertising banner
 - all posters
2. Ad on the regatta-closing DVD
3. DVD with various types of advertising materials
4. Visit card wall

The participants have the right to self-advertise on the boat surface, on the main sail, spinnaker, hull, forestay and rail. Furthermore you will have the possibility to advertise in the area of marina Frapa by paying a fee over 100 €.

Every sponsor has the possibility to present their services when no races are in program. These presentations are free of charge.

This unique regatta on this side of the Adriatic Sea gathers only winners – sportsmen, Olympians – no wonder we chose you and your company to join the organisation.



FRAPA BUSINESS CUP

Rogoznica, October 22nd –26th, 2017

SUBMISSION

1. NAME OF THE REGATTA

Frapa Business Cup 2017

2. ORGANISER

Yacht club Frapa, Rogoznica, Croatia

3. LOCATION OF THE EVENT

The regatta will be held in sailing area Dalmatian coast in front of Rogoznica and Primošten.

4. GROUP DISTRIBUTION

Sailing in classes Cruiser.

5. ELIGIBILITY

Internationally approved for all monohull-sailing boats with a fixed keel and a length over all of at least 7 meters with engine, VHF radio and rail. The sail boats shall fulfil the legal regulations of Croatia. Sailing boats of the class Racer shall hold a valid certificate of measurement of the ORC-Club or of IMS for 2017. The crew members shall be verified by their national sailing federations. Eligible are only sailing boats with a vignette of the Croatian Sailing Federation (HJS) of class Cruiser for 2017. This regatta is intended for legal eligible entities only.

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6. REGULATIONS

The regatta is subject to the sailing rules of ISAF 2013 - 2017, this submission and the sailing instructions.

7. EVALUATION

Group distribution – according to decision of the organiser pursuant to certain criteria. 5 races are scheduled with rejection of one race. There will be no rejection if less than 4 races have been sailed. Awards will be presented even in case of only one sailed race.

Overall rating according to Low-point-system – WRS, as stated in appendix A.

Rating of single races in group 'cruisers with and without spinnaker' according to ORC Club – Performance Line. Cruisers of class BAVARIA 40S and BAVARIA 45 and 46 Cruiser without the evaluation of adjusted time.

Catamarans will be evaluated according to Texel or Multi 2000 system.

8. SAILING INSTRUCTIONS

Available for all competitors in the Captain Club of Marina Frapa, Rogoznica, during the skipper's meeting on Sunday, October 22nd, 2017.

9. APPLICATION AND INFORMATION

Application deadline: Sunday, October 22nd, 2017, application in writing on the original application form to the address:

YCF, Uvala Soline 1, HR-22203 Rogoznica, Croatia

E-mail: businesscup@marinafrapa.hr

Fax: +385 22 55 99 32

A registration is possible until the end of the registration, that is until Sunday, October 22nd, 2017 at 20:00h. Application is valid only after payment minimum 30% of the entry fee for the crew and payment minimum 30% of the entry fee for the vessel. Payment in full in due prior to the start of regatta. The entry fee will not be refunded, except if the organiser cancels the regatta out of justified reasons.

10. ENTRY FEE

Yacht participation fee - 290 € per yacht.

Included in yacht participation fee: The overall organisation and processing such as: Yardstick-classification of the yachts, group classification, race management, daily accurate results also on

the internet, diver and sail maker on-site, the possibility to use the crane, accompanying yachts, constant weather service and berth fee for the duration of the event from Sunday, October 22nd to Thursday, October 26th, 2017.

Crew participation fee - 220 € per person.

Included in crew participation fee: Frapa Business Cup present, 4 breakfasts with rich buffet and 4 dinners, various events with music program, usage of the marina facilities and registration of participants, tourist tax, press coverage.

11. REGATTA PROGRAM

SUNDAY, OCTOBER 22ND, 2017

16.00 - 20.00 Registration and distribution of starting numbers in the regatta office

19.00 Welcome dinner

MONDAY, OCTOBER 23RD, 2017

07.30 Breakfast – buffet

09.00 Skipper's meeting

10.30 Start of the first race

19.00 Dinner - Results and presentation of the winner of the day
- Entertainment program

TUESDAY, OCTOBER 24TH, 2017

07.30 Breakfast – buffet

09.00 Skipper's meeting, continuation of races

19.00 Dinner - Results and presentation of the winner of the day
- Entertainment program

WEDNESDAY, OCTOBER 25TH, 2017

07.30 Breakfast – buffet

09.00 Skipper's meeting, continuation of races

19.00 Awards dinner - Presentation ceremony
- Closing ceremony

THURSDAY, OCTOBER 26TH, 2017

07.30 Breakfast – buffet

12. LIABILITY

The participants sail at their own risk. The organiser, Yacht club Frapa and all other persons who have been entrusted with the organisation of the regatta are not liable for any loss, damage or injury that may occur at Sea or Land as a consequence of participation at this event.

13. AWARDS

Frapa Business Cup in category Racer

Frapa Business Cup in category Cruiser with spinnaker

Frapa Business Cup in category Cruiser without spinnaker

Awards for the group winners (1st to 3rd place)

Blue ribbon "R" for the yacht with the fastest time sailed in class Racer

Blue ribbon "CS" for the yacht with the fastest time sailed in class Cruiser with spinnaker

Blue ribbon "C" for the yacht with the fastest time sailed in class Cruiser without spinnaker

Special award for the fastest chartered Bareboat yachts in charter in the classes Cruiser with and without spinnaker

Special award for the best overall appearance of a company for the duration of the Frapa Business Cup

Award for the overall winner

14. CATEGORISATION

According to the ISAF codex of advertising, this regatta is categorised into category C. Members of the Croatian Sailing Federation shall provide an authorisation of the Croatian Sailing Federation for placing an ad when registering.